



Aishwarya Nagpal

Partner

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Practices:

Corporate and Commercial
Mergers & Acquisitions
Private Equity

Education:

B.A., LL.B. (Hons.), NALSAR
University of Law, Hyderabad
(2013)

Professional Affiliation:

Bar Council of Delhi

Aishwarya Nagpal is a Partner in the Corporate and Commercial practice group in the Mumbai office. She has specialises in corporate and commercial transactions, including acquisitions, joint ventures, cross-border transactions, private equity investments, and routine advisory on all aspects of Indian corporate and foreign investment laws.

Aishwarya advises private equity funds and other financial sponsors and their portfolio companies on a wide range of transactions, across a variety of sectors, including healthcare, IT & ITES, manufacturing, EdTech, logistics, real estate and financial services.

Representative Matters:

In her areas of expertise, Aishwarya has advised and represented several prominent clients which include:

Private Equity

- **Brookfield Asset Management** on the acquisition of select office and co-working assets across the portfolio of RMZ Corp, which is one of the largest M&A transaction in India in the real estate sector till date;
- **Apax Partners** on buy-out of Healthium Medtech from TPG, CX Partners and other shareholders for approx USD 350 million;
- **Advent International** on: (i) buy-out of Manjushree Technopack Limited; and (ii) acquisition of Avra Laboratories Private Limited;
- **The Blackstone Group** on its acquisition of a majority stake in the digital upskilling platform, Simplilearn;
- **Alberta Investment Management Corporation** on its investment in KKR sponsored renewable energy InvIT, Virescent Infrastructure;
- **Promoters of Citiustech Healthcare Technology Private Limited** on sale of controlling stake of the company to Baring Private Equity Asia for approx. USD 750 million;
- **NewQuest Capital Partners** on its: (i) participation in the Series C funding round of the Singapore based holding entity of fintech firms KreditBee and Krazybee Services and

(ii) acquisition of majority interest in Cosmos Animation from Emerald Media (investment platform backed by KKR);

- **IIFL Wealth** on raising funds of approx. USD 110 million from investors including Ward Ferry, Steadview Capital and Rimco Ltd;
- **Fosun International** on its investment in Delhivery Private Limited;
- **Runwal Developers** on its joint venture with Warburg Pincus for a realty platform with an initial commitment of USD 400 million; and
- **Ascendas Property Fund** (now CapitalLand) on its investment in an IT-SEZ of Phoenix Group.

Mergers & Acquisitions

- **Reliance Industries Limited**, on its fuels and mobility joint venture with bp plc;
- **Elpro International** on its exit from PNB Metlife India Insurance Company Limited;
- **Reliance Brands Limited** on its joint venture with Tiffany & Co;
- **Reliance Brands Limited** on its joint venture with Manish Malhotra;
- **India Infoline Finance Limited** on the sale of its commercial vehicle financing business to IndoStar Capital Finance Limited;
- **Inox India Private Limited** on the sale of its US cryogenics business to Taylor-Wharton America Inc;
- **Zuari Agro Chemicals Limited** on its proposed acquisition of the fertiliser business undertaking of Tata Chemicals Limited;
- **X10 Financial Services Limited** on its acquisition of 100% of Bibby Financial Services (India) Private Limited;
- **iGATE Global Solutions Limited** on its acquisition of 100% of AXA Technologies Shared Services Private Limited;
- **HCL Technologies Limited** on its acquisition of 100% of eTouch Systems;
- **Airgate Holding Limited** on acquisition of a majority stake in ABEC Exhibitions and Conferences Private Limited;
- **Metso Corporation** on its proposed acquisition of L&T Valves Limited; and
- **Vestas** on its proposed acquisition of Suzlon Energy Limited.